

## 2012 Annual Report



**Community Foundation**  
for Kingston & Area



# Community Foundation

## for Kingston & Area



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# THE FOUNDATION

## Our Vision

We envision a vibrant, creative community where everyone has the opportunity to take part in building a caring, healthy & culturally rich community.

## Our Mission

We and our donors strengthen our community by making strategic and effective grants, growing and managing a lasting endowment, and serving our community as a resource and partner.

## Commitment to Community

Our view of community issues and priorities is independent and crosses many sectors. We are a community convener and leader transcending special interests; and we reflect the interests of the community at large.

## Broad Perspective

We make effective grants and develop networks in a wide range of sectors. We are well placed to make simple, but often powerful connections between people and organizations in the community.



## 10 reasons why people choose us!

1. We are a local organization with deep roots in the community, and part of a nation wide movement whose support we build and share.
2. We bring donors to the table as community builders, working closely with them to align their philanthropic vision with the community's needs.
3. We identify long-term needs and opportunities and invest in solutions that let our communities guide their own future.
4. We take a broad and inclusive view of what a community is and provide grants to the widest possible range of organizations and initiatives.
5. We provide highly personal and flexible service, accepting a wide variety of assets and offering donors maximum tax advantage.
6. We build permanent funds that can respond to immediate needs, helping our communities ensure vital futures.
7. We multiply the impact of gift dollars by pooling them with other gifts.
8. We believe that diversity is strength, so we bring the entire community together to stimulate new ideas, build participation and strengthen community philanthropy.
9. We are transparent and reputable stewards of community resources, committed to being accountable, accessible and responsive.
10. We build community vitality — the unique and essential spirit that flourishes when people believe their community holds possibilities for everyone.





## A MESSAGE FROM THE PRESIDENT



**2012** has been a busy and exciting year for the Community Foundation for Kingston & Area.

Early in the year we held our very successful *Under the Big Top* event; our grants increased significantly (over 13%) from 2011 levels; the increase in our endowment funds reached almost \$650,000; and our investment performance continued to be strong, realizing a return of 7.36% in 2012. There are a great many people, businesses and organizations to thank for the success we achieved in 2012.

Led by Regina (Gini) Rosen, the *Under The Big Top* event was a fun and extremely memorable evening as well as an incredible fundraiser. This was not only a result of the legion of volunteers who organized this event but also of the generous donations of time, food and other supplies we received from the many restaurants and businesses in the community. These people were critical in making this night successful. Thank you to everyone who helped to make this event a tremendous success!

There have been a number of changes at CFKA during 2012 and starting into 2013. I am pleased to welcome new Board members Peter Gibson, Derek Shelly and George Thomson. These individuals started their role as directors in June 2012 and have already made a significant contribution to the Foundation. I would also like to thank our Board members who retired in 2012—Tina Dacin, Bob Pritchard and Melanie Speers — for their dedicated years of service and support to both CFKA and the broader community in general.

The Executive Director works closely with the Foundation's Board, volunteers, staff and donors in guiding the direction of the Foundation. Early in 2013, Vikram Varma, our Executive Director, informed us of his decision to leave to start a new career. Over the past four years the Foundation has grown under his leadership and guidance, and he will be missed.

However, as we look forward to 2013 and beyond, we are pleased to welcome our new Executive Director, Tina Bailey. Tina's passion is in the not-for-profit area and she has already demonstrated her skills, dedication and enthusiasm. The Board has seen a smooth transition and looks forward to working with Tina in the coming years.

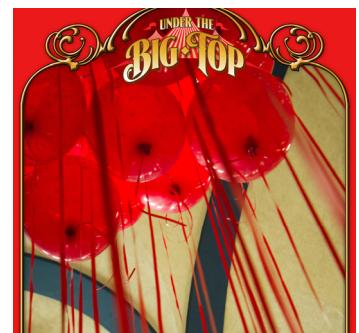
The success of our Foundation could not be achieved without the dedicated support of our staff, our volunteers, our donors, our corporate sponsors and all those individuals in the community supporting and working with a variety of organizations. Together, we are building a caring, healthy and culturally rich community. Please visit our website at [www.CFKA.org](http://www.CFKA.org) to see how CFKA makes a difference in our community.



Greg Fisher, President



**“Thank you to the many volunteers  
and corporate sponsors who made our  
*Under The Big Top* event a tremendous success”**



The past year will be a memorable one for many of the Foundation's friends and supporters who attended our *Under the Big Top* event at Grant Hall in May. This festive fundraising event, designed to invoke memories of old-fashioned circuses, delighted attendees with surprises, music and fun, AND netted over \$250,000 (at a cost of less than 15% of total revenue). Money raised from the event supported the Y Knot Fund, the new Regina Rosen Food First Fund, and the Foundation's Community and Operating Endowment Funds.

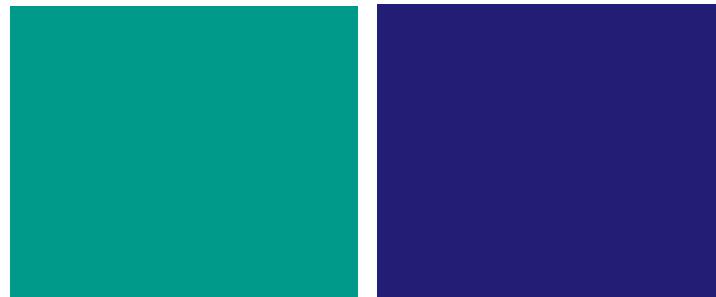
It was a very rewarding year from a grants perspective. In 2012 we awarded over \$460,000 compared to \$408,000 in 2011. Our granting dollars increased due to recovering markets, payouts based on a three-year return average, and growth in our overall endowment fund capital thanks to new donations. Our Community Grants program was very active, funding 64 projects with grants totalling more than \$185,000.

The Foundation continues to engage community members in meaningful discussions on issues impacting our community through our Speaker Series and publication of our fourth annual *Vital Signs*® report, focused on health in our community.

The Board and staff of the Foundation are committed to our mission of working with our donors to strengthen our community by making strategic and effective grants, growing and managing a lasting endowment, and serving our community as a resource and partner.

We have worked together to create a smooth leadership transition to ensure the continued growth and success of the Foundation.

*Vikram Varma* *Tina Bailey*



AND  
**EXECUTIVE  
DIRECTOR**



Vikram Varma and Tina Bailey during the transition

# THE BOARD OF DIRECTORS



## GREG FISHER

*President*

*I look forward to working with our Board, our staff, the many volunteers that work on our committees and our donors in helping to continue to build a caring, healthy and culturally rich community.... "A Smart & Caring Community."*

### GEOFF SANDIFORD

*Vice President*



### FLORENCE CAMPBELL

*Past President*



### MICHAEL BELL

*Secretary*



### PETER GIBSON

*Treasurer*



## DIRECTORS

*Marilyn Banting, Anne Butler, Lynn Harding, Peter Hartel, Diane Kelly, Linda Lysne, Scott Miller, Erna Redekopp, Derek Shelly, George Thomson, Chris West and Rod White*

## HONORARY LIFE MEMBERS

*Michael Davies, Eveline Flint, Virginia Gordon and Regina Rosen*

### MARY-Alice THOMPSON

*Legal Counsel*

### MARC LEBLANC

*Investment Manager*

## STAFF

### VIKRAM VARMA

*Executive Director*

### JESSICA CORBEIL

*Office Manager*

### VALERIE SUAVE

*Administration Assistant*

### VERA KETTNAKER

*Grants Coordinator*



# CONTRIBUTING TO THE ENTIRE COMMUNITY

Shown below are just a few of the many grant recipients in

Kingston & Area

## North Frontenac

Community Services Corporation  
North Frontenac Community  
Arena

North Frontenac  
Township

## Central Frontenac

Sharbot Lake High School  
Sandi Slater Memorial Trail on Crow Lake

Central Frontenac  
Township

## South Frontenac

Perth Road Public School

Southern Frontenac Community

Services

## City of Kingston

Almost Home  
Boys and Girls Club  
Home Base Housing  
Kingston Literacy & Skills  
Kingston WritersFest  
Winter Warmth

## Loyalist Township

Loyalist Township  
Recreation Department  
Neilson Store Museum &  
Cultural Centre

Kingston Field Naturalists  
for Owl Woods on  
Amherst Island

Loyalist  
Township

South Frontenac  
Township

City of Kingston

Frontenac  
Islands  
Township

## Frontenac Islands

Wolfe Island Boat Club  
Wolfe Island Community  
Clinic  
Wolfe Island Business and  
Tourism Association  
Marysville Public School

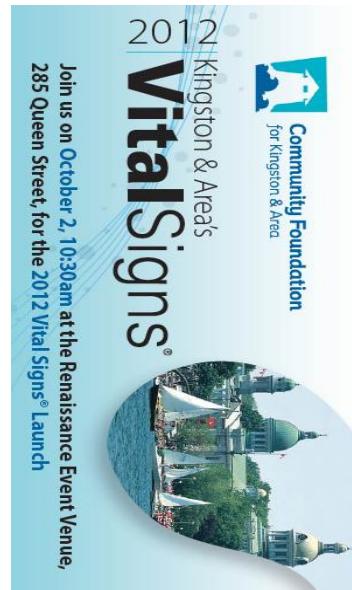
# VITAL IMPACT

## What is *Vital Signs*®?

*Vital Signs*® is an annual community report card conducted by Community Foundations across Canada.

Its purpose is to promote dialogue and debate amongst citizens on the quality of life in the Kingston region: areas in which we do well and areas in which we can do better.

*Vital Signs*® helps us connect donors to issues in the community and also helps our Board in its granting decisions.



## 2012 *Vital Signs*®

This report card highlights 11 areas of our society. Some are listed below along with examples of how some of the 150 funds our donors have helped build a vital, vibrant and creative community.

### Work

The Community Fund assists local projects in all areas, selected by the CFKA grants committee twice annually.

### Belonging & Leadership

The Laura Choy Citizenship Award Fund is awarded to a person with special needs who made a difference in the City of Kingston.

### Income & Poverty

The Bernie Robinson Skills for Kids Fund helps children at the Boys and Girls Club to develop basic life skills and problem-solving skills in general.

### Housing

The Habitat for Humanity Endowment Fund supports local construction of affordable houses.

## Getting Started

The John and Patricia MacKay Fund supports Pathways to Education. It is designed to provide youth with educational support to help reduce the drop-out rate among high school youth in disadvantaged communities.

### Learning

Kingston Frontenac Public Library Endowment Fund supports the public libraries in our area.

**Arts & Culture**  
Nan Yeomans Fund supports the annual Nan Yeomans Award for local artists.

### Safety

The Community Fund assists projects in all areas, including safety organizations.

# THE YEAR AT A GLANCE

## The Board

This year we say goodbye to outgoing Board members Tina Dacin, Bob Pritchard and Melanie Speers, and welcome new members Peter Gibson, Derek Shelly and George Thomson. We thank both our outgoing and new members for their dedicated support of the Foundation and our broader community.

## New Grants

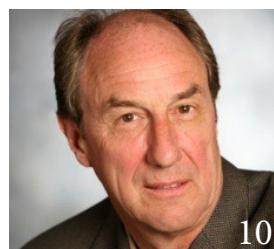
The Foundation has established a number of new funds throughout 2012, and awarded more than \$185,000 in community grants this year. In addition, the Stark Family Fund distributed almost \$60,000 of grants in the Prince Edward County area alone. More on page ten.

## Speaker Series

Our Speaker Series brings important and influential topics to the forefront with stimulating lectures from industry leaders. This year CFKA hosted two speakers who briefed listeners on relevant topics in Kingston's society. David Walker, a Professor at Queen's University, discussed the mental health and well being of university students, while Don Drummond, former Chair of the Commission on the Reform of Ontario Public Services, spoke about our local economy and some of the challenges facing us in the future. More on page nine.

### ***Under the Big Top — Our Community Showcase***

With the creative leadership of Regina Rosen and Eveline Flint, the long awaited gala fundraiser *Under the Big Top* came to fruition on May 5, 2012 at Grant Hall. This highly successful event raised over \$250,000 in support of CFKA Operations, the Y Knot Fund and to establish the Regina Rosen Food First Fund.



# SPEAKER AND SEMINAR SERIES

Through our relevant and educational **Speaker Series**, we reach **many** people each year, inspiring them to look inward and discover their **inner philanthropist**. Our **Speaker Series** continues to draw enthusiastic crowds, showcasing the many talented, innovative individuals from our area and nationally. The time and energy they devote to improving the lives of others is impressive.

Our **Seminar Series** brings important topics to the forefront with educational lectures from industry leaders.



## DAVID WALKER

*June 12, 2012*

Professor of Emergency Medicine, Family Medicine and Policy Studies at Queen's University

Dr. Walker, Chair of the commission on mental health created by the Principal at Queen's talked about the future strategy for mental health and well being for students at Queen's.



## DON DRUMMOND

*March 23, 2012*

Chair of the Commission on the Reform of Ontario Public Services

Mr. Drummond spoke about factors affecting our local economy and discussed some of the challenges that we will face in the near future.

## WAR OF 1812

*January 31, 2012*

Major John R. Grodzinski, CD, PhD spoke about elements of the War of 1812 and some of the human and technical aspects of the major battles that took place on Lake Ontario.

## UNDERSTANDING OUR COMMUNITY

*November 1, 2012*

From Brewery to Arts Centre: An Historical Site, Community Creativity and Innovative Design

Guest speakers Robert Crothers, Todd Colbourne, Bill Penner and Robert C. Mathews discussed the ongoing Tett Centre for Creativity and Learning project.



# NEW FUNDS

Axelrad Fund

The Regina Rosen Food First Fund

Bill and Gladys Kelly Community Fund

Kingston School of Art Fund

Anne & Bill Patterson Community Fund

The George Teves Fund

The Youth Diversion Program Sustainability Fund



## COMMUNITY GRANT RECIPIENTS

Able Sail Kingston

Almost Home

ASUS Good Times Diner

Better Beginnings for Kingston Children

Boys and Girls Club of Kingston & Area

Brigantine Incorporated

Canadian Diabetes Association - Kingston

Canadian National Institute for the Blind

CFRC 101.9 FM Radio, Queen's University

Community Harvest

Community Living Kingston

Dawn House Women's Shelter

Domino Theatre Inc.

Gilda's Club Southeastern Ontario

H'art School of Smiles Inc.

HIV/AIDS Regional Services

Home Base Housing

Independent Living Centre Kingston

John Howard Society of Kingston

K3C Community Counseling Centers

Kingston Canadian Film Festival

Kingston Community Health Centre

Kingston Family YMCA

Kingston Field Naturalists

Kingston Impact Basketball Club

Kingston Literacy & Skills

Kingston Potters' Guild

Kingston Road Runner's Association

Kingston School of Art

Kingston Theatre Organ Society

Kingston WritersFest

Kingston: Partners for a Safe Community

Limestone Learning Foundation

Loving Spoonful

Loyalist Township - Recreation Department

Martha's Table Community Program

Melos Music Society Inc.

Modern Fuel Artist-Run Centre

Mulberry School

Museum of Health Care at Kingston

Neilson Store Museum and Cultural Centre

Outreach St. George's Kingston

Pathways for Children and Youth

Polson Park Public School Advisory Council

Queen's Health Outreach

Queen's Conference on Philanthropy

Queen's Project on International Development

Salvation Army Canada Kingston Community and Family Services

Sir John A. Macdonald Bicentennial Commission

Southern Frontenac Community Services Corporation

The Elizabeth Fry Society of Kingston

The Joe Chithalen Memorial Musical Instrument Lending Library

Theatre Kingston

Think First Foundation of Canada - Kingston Chapter

Winter Warmth

Wolfe Island Boat Club

Wolfe Island Medical Centre

# Grants

## Grant Examples

C FKA made changes to the spending policy effective for 2011 and beyond. The amount available for spending will be equal to 70% of the three-year average rate of return (after administrative fees) with a minimum amount of 2.5% available and a maximum of 3.5% of the value of the endowment fund. The remaining 30% is intended to allow for the accumulation of endowment funds in good years to offset both poor market returns and long-term effects of inflation in the future. These changes have been made to ensure that there will be a minimum amount available for spending regardless of the economic climate or the rate of return in any given year, and that funds will be available for granting purposes when they are most needed in the community.



Through its very successful *Depave Paradise* project, Mulberry Waldorf School removed the asphalt and converted over 350 square meters of parking lot in the north end to green space. The grant will complete the project by making this beautiful and green new space more community-friendly through better lighting, gates that restrict vehicle traffic but allow pedestrian traffic, and a new basket-

ball net. Their goal is to provide a calming urban area that inspires healthy and active play for everyone.



The Multicultural Afterschool Program by Kingston Community Health Centres provides weekly programming at Calvin Park Library specifically for immigrant children ages 8 -12.



The Basketball Club *Kingston Impact* has been operating a bursary program since its inception, so that any player of talent can participate. The grant will provide bursaries for seven deserving players.



As part of *All The World's a Stage*, the 2012 Kingston WritersFest married the literary with the theatrical by offering premier performances of live theatre, playwriting master classes conducted by award-winning playwrights, and riveting on-stage presentations and readings.

A grant from the Stark Family Fund helped to bring digital mammography and ultrasound equipment to Prince Edward County Memorial Hospital, improving patient care by providing faster imaging of higher quality.

**A**ble Sail Kingston is an accessible, adapted sailing program that gives individuals with significant physical disabilities the opportunity to participate in one of Kingston's most important water activities. The CFKA grant helps Able Sail to address the most significant needs of participant, to ensure that no one is denied participation because of financial barriers and to renew equipment to allow sailors to participate to their full potential.



**A**lmost Home provides temporary accommodation to families whose children are receiving medical treatment in Kingston area hospitals. It comes as no surprise that after 20 years and 3,500 families served, Almost Home is in need of renovations. With the help of CFKA and various other

organizations, Almost Home is renovating five family rooms.



**T**he Gimme Shelter Project will construct and install a wooden deck-house on our region's tall ship St. Lawrence II. This project will provide teenagers from all walks of life and regional cultural communities the opportunity to develop their woodworking skills under the supervision of an expert wooden ship builder and traditional sailor.



**C**hildren participating in After-School Connections of the Boys and Girls Club will receive transportation from designated

schools to the Robert Meek Community Youth Centre. This service will pick up 60-80 children per day from three designated at-risk neighbourhoods and deliver them to the Clubhouse in time for Hot Supper and Evening Programs. Afterwards, members will be returned to their point of origin.



**H**'art School opened *The Box*, a performing arts studio and presentation space, in September 2012. It welcomes a wide range of community users and artists to "mix ability" with H'art School students. The CFKA grant will help to purchase the audio equipment to make *The Box* fully-accessible and to ensure high sound quality for performances by people with intellectual, physical or mental health challenges.



**I**n order to move its gas kiln to the renovated Tett Centre for Creativity and Learning, the Kingston Potters' Guild will hire the professionals required to disconnect, install and approve the set up of the kiln. This core piece of equipment is necessary for the Guild to be a fully operational potters' studio, to be a part of the revitalized Tett, to grow membership and to contribute artistically to the community.



**T**he first two grants of the new *Regina Rosen Food First Fund* were awarded to the Partners in Mission Food Bank and to the Christmas Hamper program of the Salvation Army.



# 2012 DONORS



We sincerely appreciate all those who have invested in the community with a donation to our Community Foundation. The following list acknowledges donors who have contributed \$1,000 or more in 2012.

Anonymous Donors (Eight)

Doug Arkett

Dr. Diane C. Arthur

Joan Axelrad

Dorothy Babcock

The Ballytobin Foundation

Dr. Keith & Marilyn Banting

Bert & Melanie Barr

Sheila & Don Bayne

Boys & Girls Club of Kingston & Area

Michael Bell & Diane Fitsell

Ian Bourne

James Brown & Joan Lee

Margaret Buckholtz

James Bulloch

Barbara Caldwell

Florence M. Campbell

Frances & David Casson

Peng-Sang Cau

Davies Charitable Foundation

Dr. Albert & Christa Fell

W. Craig Ferguson

Greg & Dorothy Fisher

Lloyd Fleming

Eveline Flint

Nora C. Forman

Mark Fox

Ian M. Fraser & Janine M. Schweitzer

Jack & Marie French

Trudy Gannon

Estate of Larry Gibson

Dr. John & Virginia Gordon

Government of Canada- Canadian Heritage

Alan & Janis Grant

Nancy & Bill Gray

H'art School of Smiles Inc.

Wayne & Yvonne Hanson

Terry & Dawn Harris

Pam Hart

Peter & Janet Hartel

Brian C. Hogan

Ameena & Taj Jaffer

Diane Grace Kelly

William & Gladys Kelly

Peter & Sheila Kingston

Richard & Cheryl Kizell

Peter & Tina Kostogiannis

Merle Koven

Paul Lefebvre

Janice Ley

Valery Lloyd-Watts

Pat MacKay

Judith & Robert Mackenzie

William & Carol Mackillop

Christopher Macrae & Megan Willoughby

Dr. Ray & Melba Matthews

Wilfred & Rita Menninga

Estate of David Middleton

Scott Miller

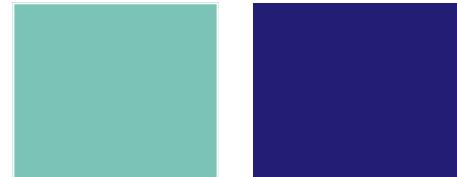
Kathryn Murphy-McAllister

Dr. Dan Norman

Tony O'Neill

*-- deceased*

*(continued on next page)*



# 2012 DONORS

1

Lillian & Leroy Page

Lucie Pal

Dr. Kevin & Barbara Parker

William J. Patterson

Tim Pater

John Phelan & Julie Burch

Dr. Ronald & Marjorie Pinkerton

Helene Pratt & Dr. Andrew Koval

Bob Pritchard

Erna & Harold Redekopp

John & Nancy Wilson

Michael & Penny Robinson

Gregg & Marla-Beth Rosen

Regina & Irving Rosen

Geoffrey & Danielle Sandiford

Michael Scrannage & Karen Charlton

Norman Scudellari

William Seath

Stephen & Laura Seiffert

Dr. Gavin & Gloria Shanks

Su Sheedy

Martin & Michelle Skolnick

Jay Slade

Dr. Ernest & Margaret Sterns

Kevin & Allison Tallman

Marie Claude Tetrault

Dr. Peter Taylor

George Thomson & Judith Beaman

United Way Serving KFL&A

Verna Vowles

Viner, Kennedy, Frederick, Allan & Tobias

Dr. Ron & Donna Watts

Diana & John Weatherall

Christopher A. West

Dr. Hans & Marion Westenberg

Chrystal Wilson

John & Nancy Wilson

J.T. Winik

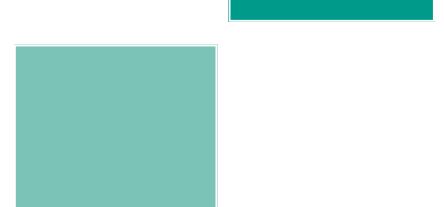
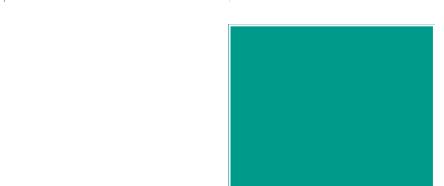
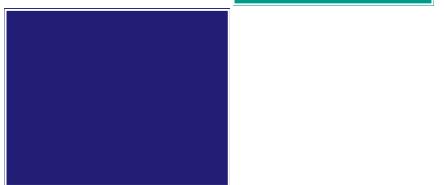
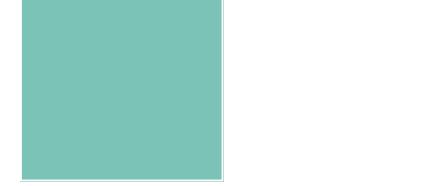
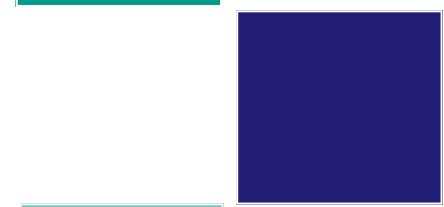
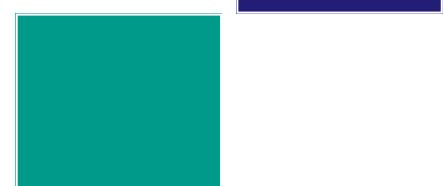
Dr. Robert Wolfe

Don & Donna Woodbury

Elisabeth Woppard

Kaethe Yanovsky

Eleanor & Mark Zazulak





# CORPORATE SPONSORS

Thank you to the many corporate sponsors who supported the Foundation in 2012—through ongoing support or as part of this year's *Under the Big Top* Community Showcase event.

Alliance Wireless Communications	Cruickshank Construction Limited	KIMCO Employees
Assante Financial Management-Fenlon Division	Cunningham, Swan, Carty, Little & Bonham	KIMCO Steel Sales Ltd.
Brown's Fine Food Services	Daltco Electric & Supply (1979) Ltd.	Kingston Whig Standard
B'nai Brith Lodge 1191 Kingston	Downtown Kingston! B.I.A.	Kingston Terminal Properties Ltd.
Canadian Tire Associate Store	DTZ Barnicke Eastern Ontario Limited, Brokerage	Liebherr- Canada Ltd.
Cancoil Thermal Corporation	Empire Life	Mackillop Law Office
Cataraqui Corporate Centre	G L L Group Inc.	Morven Construction Ltd.
Cesium Telecom Inc.	Gillfillan & Finnegan, Wealth Management Group, BMO Nesbitt Burns	Prescribed Exercise Clinic
CGOV Asset Management	Gill Ratcliffe Foundation	RBC Royal Bank
CIBC World Markets	Government of Canada-Canadian	Scott Environmental Group Ltd.
City of Kingston	Heritage	Technosave Inc.
Clermont Group of Companies		The Burkom, Kingston, LeBlanc and Wilcox Investment
Collins Barrow Chartered Accountants		William J. Henderson Foundation

Special thanks to our

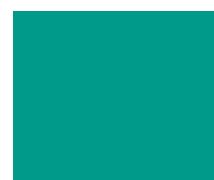
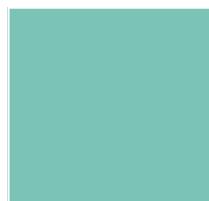
## CFKA ANNUAL SPONSORS

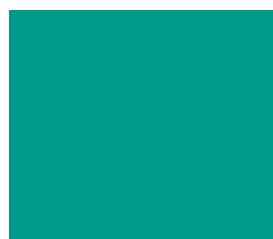


The Davies Foundation



Irving & Gini and  
Gregg & Marla Rosen





## How to give

### Gifts of cash

Many people give gifts of cash. For many, it is as easy as writing a cheque or using a credit card. Your charitable tax receipt will be issued promptly.

### Gifts made through trust

A planned gift allows you to take care of your family while ensuring a gift to the community. Make the decision today about your gift. The transfer can happen in the future using a charitable remainder trust or life insurance. The Community Foundation for Kingston & Area is committed to making it as easy as possible to turn your charitable dreams into reality.

### Gifts of personal property

A gift of personal property, like jewelry, artwork or antiques must be accompanied by a third-party appraisal stating current market value. Typically, your gift would be sold and the proceeds invested by the Foundation.

### Appreciated securities and real estate

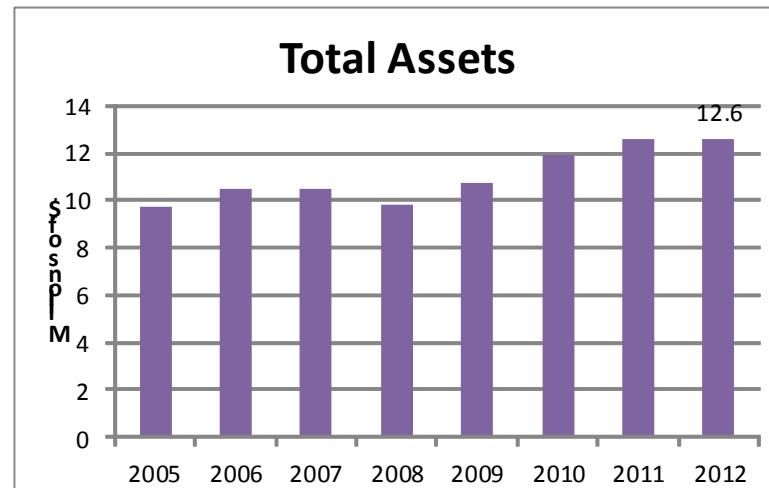
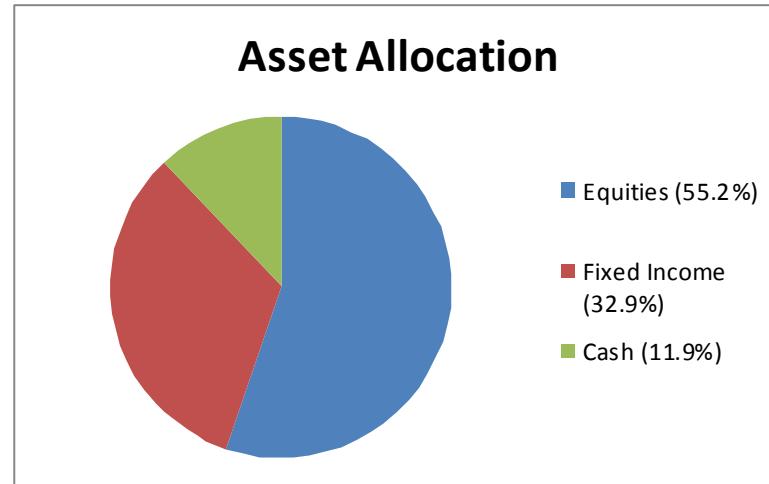
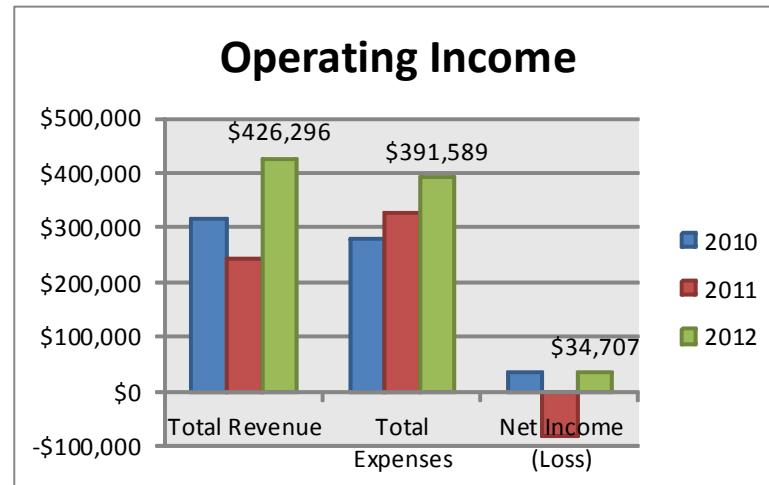
There are significant tax savings for taxpayers who donate publically traded securities. Giving real estate can also provide significant tax and income advantages, allowing some donors the chance to make substantial charitable gifts that are not possible otherwise.

### Monthly contributions

Signing up for a monthly contribution from your credit card is a convenient and hassle-free way to donate to the Community Foundation for Kingston & Area. If you are interested in becoming a monthly partner, please contact us.

*Help us create a vibrant, creative community, where everyone has the opportunity to take part in building a caring, healthy and culturally rich community.*

# FINANCIAL HIGHLIGHTS





In 2012  
\$463,235 granted  
\$469,640 in contributions to  
endowments  
\$12,594,656 total assets and funds  
under management



## OPERATIONS

### Operations Revenues (as reported in the audited financial statements)

	2011	2012
Donations	57,010	52,372
Investment Income OEF	-5,757	67,695
Administration Fees	156,147	168,232
Grants to CFKA	4,920	4,801
Miscellaneous	3,680	2,925
Fund Raising Events	21,662	120,223
Vital Signs	5,554	10,048
<b>Total</b>	<b>\$243,216</b>	<b>\$426,296</b>

### Operations Expenses (as reported in the audited financial statements)

	2011	2012
Grant Project Expenses	1,156	1,039
Office—Insurance	17,436*	9,159
— General Expenses	28,499	35,691
— Rent	28,353	34,324
Meetings & Promotions	17,329	17,703
Professional Fees	18,444	16,245
Publications & Printing	7,607	10,848
Wages, Benefits, Consulting	169,164	185,434
Fund Raising Events	7,636	55,444
Miscellaneous	11,572	15,654
Vital Signs	18,286	10,048
<b>Total</b>	<b>\$325,482</b>	<b>\$391,589</b>





# Community Foundation for Kingston & Area



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